

Signed by:  
*Kevin Bunn*  
29E8D141024A43

August 5, 2025

Ms. Angela Calvillo  
Clerk of the Board of Supervisors  
City Hall, Room 244  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

SUBJECT: FY24-25 AIR Sole Source Contracts Report

Dear Ms. Calvillo:

Pursuant to San Francisco Administrative Code Section 67.24(e), attached is the Airport's report of FY 24-25 sole source contracts.

This report contains requests that were approved by the Airport Director or the City's Office of Contract Administration from July 1, 2024 – June 30, 2025.

If you have any questions, please contact Cynthia Avakian at (650) 821-2014.

Sincerely,

DocuSigned by:  
*Mike Nakornkhet*  
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Mike Nakornkhet  
Airport Director

Enclosure(s)

**Dept 27 - Airport Commission - Sole Source Contracts  
FY24-25 (July 1, 2024 through June 30, 2025)**

	Contract ID/ PO No.	Contract/PO Description	Contract Type	Solicitation Waiver ID	Waiver Justification	Total Not-to- Exceed (NTE) Amount	Supplier Name	Supplier ID	Contract Execution/ Amendment/ Novation Date
1	1000031223 / 0000812069	Ct 11431.66 Design Build Services for Recycled Water System Project	Chapter 6	N/A	Airport sole source for grant funding for Sequential Batch Reactor Upgrade for the Advanced Water Treatment Plant	\$60,107,421	Walsh Construction Group II, LLC	0000008502	7/2/2024
2	1000015756 / No PO	Ct 9405.71 Services for the Bus Maintenance Facility Project	Chapter 6	N/A	Airport sole source for adding the industrial waste system scope under Ct 9405.71 for the bus maintenance facility project	\$2,700,000	Swinerton Builders	0000010117	10/1/2024
3	1000033449 / 0000892246	Ct 50389 GTMS/TMS Support Main	Chapter 21	OCAWVR0010196 - approved on 7/29/24  OCAWVR0010255 - amended on 8/7/24 to increase NTE	21.30: Proprietary Software Licenses and Support and Proprietary Equipment Maintenance	\$2,500,000	Arcadis, A California Partnership	0000038938	1/27/2025
4	1000018747 / 0000766124	Ct 50223 ABM to ABRM	Chapter 21	OCAWVR0010242 - amended on 8/2/24 to extend and increase NTE  OCAWVR0007394 - approved on 2/28/23	21.30: Proprietary Software Licenses and Support and Proprietary Equipment Maintenance	\$341,000	GCR, Inc.	0000019685	6/17/2024
5	1000033447 / 0000927127	Ct 50374 Common Use Terminal Eq	Chapter 21	OCAWVR0010505	21.5(b): No Substitute for Project/Service and Only One Source (No Bid Required)	\$7,000,000	San Francisco Terminal Equipment Co	0000011505	5/2/2025
6	1000034677 / 0000919530	Ct 50401 VMAT Equipment Maintenance Support	Chapter 21	OCAWVR0010563	21.5(d): Proprietary Articles and Only One Source (No Bid Required)	\$395,000	Passur Aerospace Inc	0000013477	4/17/2025
7	0000875687	Firearm Ammunition	REQ 00003092 49	OCAWVR0010580	21.16(b): Reciprocal Agreements with Other Public and Non Profit Agencies	\$160,939.84	San Diego Police Equipment Co Inc	0000011645	10/16/2024
8	1000034023 / 0000892922	Ct 50387 PPS_IDS	Chapter 21	OCAWVR0010600	21.5(b): No Substitute for Project/Service and Only One Source (No Bid Required)	\$2,000,000	SITA Infor Networking Computing USA Inc.	0000030095	12/30/2024
9	0000897830	Fujitsu Manufacturer to replace equipment for boarding and baggage tags	REQ 00003092 244	OCAWVR0010650	21.5(b): No Substitute for Project/Service and Only One Source (Bid Required)	\$727,771	New Tech Solutions Inc	0000014325	1/13/2025
10	0000890381	EV charging units at SFO Equipment Maintenance and Support	REQ 00003128 32	OCAWVR0010684	21.5(b): No Substitute for Project/Service and Only One Source (No Bid Required)	\$370,000	ChargePoint Inc	0000023056	12/11/2024

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11	0000804498	Transmission repair for Aircraft Rescue Fire Fighting vehicle	Purchase Order	OCAWVR0010694 - amended on 10/31/24 to increase amount  OCAWVR0009482 - amended on 3/18/24 to correct NTE amount	21.5(d): Proprietary Articles and Only One Source (Bid Required)	\$26,698.05	A1 Transmission and Marine, INC	0000045455	10/31/2024
12	1000034816 / 0000924431	Ct 50403 TSA Gate Pass	Chapter 21	OCAWVR0010733	21.5(b): No Substitute for Project/Service and only One Source (No Bid Required)	\$106,092	Aptaero Inc.	0000054550	4/28/2025
13	1000034949 / No PO	Ct 50263 Fleet & Fuel System	Chapter 21	OCAWVR0010754	21.30: Proprietary Software Licenses and Support and Proprietary Equipment Maintenance	\$800,000.00	AssetWorks Inc	0000025001	Not executed
14	1000034895 / No PO	Ct 12280.44 Radio Equip Maint	Chapter 21	OCAWVR0010761	21.5(b): No Substitute for Project/Service and Only One Source (No Bid Required)	\$2,900,000.00	Motorola Solutions, Inc.	0000014752	Not executed
15	1000035083	Ct 50408 software implementation consulting services for ACFR process	Chapter 21	OCAWVR0010810	21.16(c): Solicitations for Multiple Departments	\$200,000.00	Deloitte & Touche, LLP	0000042508	Not executed
16	0000939299	FeedbackNow SaaS platform and hardware	REQ	OCAWVR0010833	21.5(b): No Substitute for Project/Service and Only One Source (Bid Required)	\$1,259,850	Xtech	0000008003	6/6/2025
17	1000034817 / 0000926486	Ct 50405 Audio/Video Conf Sup	Chapter 21	OCAWVR0010853	21.5(b): No Substitute for Project/Service and Only One Source (No Bid Required)	\$1,000,000	Rahi Systems, Inc	0000039331	5/1/2025
18	1000035088 / No PO	Ct 50409 T1 BHS Op/Maint/Rep	Chapter 21	OCAWVR0010870	21.5(d): Proprietary Articles and Only One Source (No Bid Required)	\$60,000,000	BEUMER Lifecycle Management LLC	0000040977	Not executed
19	1000035069 / 0000894516	Ct 50225 VMAT Support Maint	Chapter 21	OCAWVR0010935 - amended on 12/24/2024 for assignment/assumption  OCAWVR0001448 - approved on 5/16/2019	21.5(d): Proprietary Articles and Only One Source (No Bid Required)	\$108,675	Passur Aerospace Inc	0000013477	12/30/2024
20	1000035481 / 0000944674	Ct 50385 VMS Support and Maintenance	Chapter 21	OCAWVR0011079	21.30: Proprietary Software Licenses and Support and Proprietary Equipment Maintenance	\$200,000.00	ReveLux D3 LED, LLC	0000057199	7/7/2025

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21	0000929923	Synect Manufacturer for TM3 Synect renewal and as- needed services	REQ 00003242 61	OCAWVR0011256	21.5(b): No Substitute for Project/Service and Only One Source (Bid Required)	\$520,186.52	Axelliant, LLC	0000053020	5/12/2025
22	1000035745 / 0000940087	Ct 50367 CPSS Maintenance	Chapter 21	OCAWVR0011560 - amended on 4/23/2025 to change supplier  OCAWVR0009097 - approved on 1/29/2024	21.5(d): Proprietary Articles and Only One Source (No Bid Required)	\$2,400,000.00	Daifuku Services America Corporation	0000057363	6/19/2025
23	1000035825 / No PO	Ct 50419 Support and maintenance for proprietary ALCMS	Chapter 21	OCAWVR0011660	21.5(d): Proprietary Articles and Only One Source (No Bid Required)	\$600,000	Global Access Supply Inc	0000019492	Not executed
24	0000939516	GlobalCom Manufacturer for IES/Atlas IED Services for Paging Controller	REQ 00003266 66	OCAWVR0011674	21.5(b): No Substitute for Project/Service and Only One Source (Bid Required)	\$47,375.32	Actnet Advanced Technology Corp	0000026254	6/17/2025
25	No PO	Aircraft Rescue Fire Fighting (ARFF) Apparatus	REQ 00003285 87	OCAWVR0011679	21.16(b): Reciprocal Agreements with Other Public and Non Profit Agencies	\$6,800,000	Pierce Manufacturing Inc	0000013148	Not executed
26	1000035794 / No PO	Ct 50371 Call detail reporting tool for cellular phones at SFO	Chapter 21	OCAWVR0011683	21.30: Proprietary Software Licenses and Support and Proprietary Equipment Maintenance	\$100,000	S A I	0000011822	Not executed
<b>FY24-25 Total:</b>						<b>\$153,371,008.58</b>			